

PLE/CE Approval Groupings

1. Pre-License Education Instructor

2. Practicing Real Estate Attorney

- 2.1 Real Estate Contracts (CE mandatory)
- 2.2 Contract Writing (PLE)
- 2.3 Contracts (CE real-estate related)
- 2.4 Legal Updates (CE mandatory)
- 2.5 Real Estate Law and Board Regulations (PLE)
- 2.6 Real Estate Board Regulations (CE real-estate related)
- 2.7 Real Estate Agency (CE mandatory)
- 2.8 Virginia Agency Law (PLE)
- 2.9 Property Rights (CE real-estate related)
- 2.10 Deeds (CE real-estate related)
- 2.11 Leases (CE real-estate related)
- 2.12 Liens (CE real-estate related)
- 2.13 Real Property and title Insurance (CE real-estate related)
- 2.14 Brokerage and Agency Contract Responsibility (CE real-estate related)
- 2.15 Search, Examination and Registration of Title (CE real-estate related)
- 2.16 Title Closing (CE real-estate related)
- 2.17 Regulatory Statutes (CE real-estate related)
- 2.18 Business Law (CE real-estate related)
- 2.19 Federal Real Estate Law (CE real-estate related)

3. Fair Housing

- 3.1 Fair Housing (CE)
- 3.2 Fair Housing (PLE)
- 3.3 Americans with Disabilities Act (CE real-estate related)

4. Real Estate Law and Board Regulations

- 4.1 Real Estate Law and Board Regulations (PLE)
- 4.2 Real Estate Board Regulations (CE real-estate related)
- 4.3 Legal Updates (CE mandatory)
- 4.4 Property Rights (CE real-estate related)
- 4.5 Building Codes and Design (CE real-estate related)
- 4.6 Local Laws and Zoning (CE real-estate related)
- 4.7 Common Interest Ownership (CE real-estate related)

5. Ethics and Standards of Conduct

- 5.1 Ethics and Standards of Conduct (PLE, CE, CE real-estate related)

6. Agency Law

- 6.1 Virginia Agency Law (PLE)
- 6.2 Real Estate Agency (CE mandatory)
- 6.3 Brokerage and Agency Contract Responsibilities (CE real-estate related)

7. Contracts

- 7.1 Contract Writing (PLE)
- 7.2 Real Estate Contracts (CE mandatory)
- 7.3 Contracts (CE real-estate related)
- 7.4 Leases (CE real-estate related)
- 8. Escrow**
 - 8.1 Escrow Requirements (PLE, CE real-estate related)
- 9. Finance**
 - 9.1 Real Estate Related Finance (PLE)
 - 9.2 Mortgages and Deeds of Trust (CE real-estate related)
 - 9.3 Types of Mortgages (CE real-estate related)
 - 9.4 Real Estate Financing (CF real-estate related)
- 10. Title**
 - 10.1 Deeds (CE real-estate related)
 - 10.2 Liens (CE real-estate related)
 - 10.3 Real Property and Title Insurance (CE real-estate related)
 - 10.4 Search, Examination and Registration of Title (CE real-estate related)
 - 10.5 Title Closing (CE real-estate related)
- 11. Investment**
 - 11.1 Investment (CE real-estate related)
 - 11.2 Real estate investments (CE real-estate related)
- 12. Broker Management/Agent Supervision (CE Mandatory)**
- 13. Broker Supervision Requirements (CE Mandatory)**

- B. Additional Categories**
 - 14. Current Industry Issues and Trends (PLE): Course title -
 - 15. Risk Management (PLE)
 - 16. Taxes in Real Estate (CE real-estate related)
 - 17. Real Property Management (CE real-estate related)
 - 18. Appraisal of Real Property (CE real-estate related)
 - 19. Planning Subdivision Developments and Condominiums (CE real-estate related)
 - 20. Regulatory Statutes (CE real-estate related)
 - 21. Housing Legislation (CE real-estate related)
 - 22. Land Use (CE real-estate related)
 - 23. Business Law (CE real-estate related)
 - 24. Real Estate Economics (CE real-estate related)
 - 25. Federal Real Estate Law (CE real-estate related)
 - 26. Commercial Real Estate (CE real-estate related)
 - 27. Environmental Issues Impacting Real Estate (CE real-estate related)
 - 28. Other (CE real-estate related)